



## WE'RE INVESTING ALL OF OUR ENERGY IN YOU. LET'S SHINE, TOGETHER.

Established in 2005, SUNZ Insurance Company was founded to serve PEOs, staffing agencies, and large companies. We rise to the challenge each day to incite positive solutions and excellent service to our clients. It is this energy and passion within us that drives our mantra to focus on you, our client. It's a risky world, but we will shine light daily on our industry as dedicated practitioners that strive to exude a unique and transparent level of professionalism, setting new standards and increasing your highest expectations.

We have a combined 120+ years of experience in the industry, and we understand the need to provide workers' compensation insurance options that do not start and end with the policy alone. The people of SUNZ have a skill for providing policyholders with workers' compensation solutions that are unique to individual needs, setting us above the competition.

Our personalized service and flexibility in customizing all financial aspects of your program allow you to maximize cash flow while effectively balancing the risk and reward of your workers' compensation program.

## EVERY BUSINESS FACES UNIQUE RISKS.

Our experienced professionals know that every PEO, staffing agency or large company has unique business needs. SUNZ Insurance delivers innovative and personalized workers' compensation solutions setting us apart from the competition. Our personalized service, our flexibility in customizing premiums and collateral accumulation and deposits allow you to maximize your cash flow while effectively balancing the risk and reward of your workers' compensation program.

Our flexibility in customizing premiums, collateral accumulation, and deposits allow clients to maximize their cash flow while effectively balancing the risk and reward of their workers' compensation program.

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### Safety & Loss Prevention

We help you manage your risks. With SUNZ, maintaining a safer working environment equals lower cost for you.

### Claims Management

Our affiliate company, Next Level Administrators, has all the tools you need to analyze your claims history and use it to reach your goals.

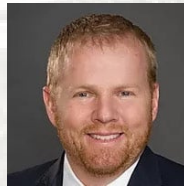
### Claim Cost Containment

We provide you with an ensemble of tools to control claims costs before, during, and after claims occur. Let us help you design a program that works for you

From our employees to our clients, SUNZ connects us all with powerful possibilities. Our company is led by an experienced and positively charged executive team dedicated to maintaining our core values and meeting your needs to their fullest potential.



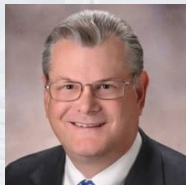
STEVEN F. HERRIG  
Chief Executive Officer



RICK LEONARD  
President



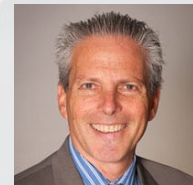
THEODORE G. BRYANT  
Chief Legal Officer



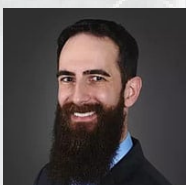
JEFFREY MARSHALL  
Chief Financial Officer



KAREN A. BOLINDER  
Chief Operating Officer



DAVID BRODSKY  
Chief Underwriting Officer



JOHN SELLS  
Chief Information Officer



GLEN DISTEFANO  
Chief Information Security Officer



BLAKE SOUERS  
Director of Program Development



## OUR UNIVERSE OF SOLUTIONS

SUNZ Insurance continues to rise to the occasion by leading the industry in workers' compensation insurance for PEOs, staffing agencies, and large corporations. Our workers' compensation insurance is not just a part of our business. That is how SUNZ has the energy to give you the individual attention and support other companies just cannot offer.

SUNZ's workers' compensation programs can provide guaranteed cost, intermediate deductibles, and large deductible programs. Large deductible programs range from \$100,000 to \$1,000,000. SUNZ works one-on-one with policyholders to personalize service and offer a customized program to satisfy unique needs and risk tolerances.

Our flexibility in customizing collateral accumulation and deposits allows clients to grow their cash flow while effectively balancing the risk and reward of their workers' compensation program. Let SUNZ help you take control of your risks and get your company on track toward a safer tomorrow. We are here for you whenever you need us because, unlike other insurance carriers, your success is what drives us from sunrise to sunset

## OUR PROACTIVE, POSITIVE CLAIMS PARTNERSHIP

Our claims partner, Next Level Administrators (NLA), is a performance-based company that is an advocate for our clients.

NLA is a full-service workers' compensation claims and program administration firm that provides integrated insurance services to carriers, program managers, captives, and self-insured employers.

NLA's data and service-driven culture helps each client create a goal-oriented workers' compensation claims program that returns employees to work quickly and safely while reducing workers' compensation claim costs.

**Claims Administration** is a proactive claims management approach.

NLA sets goals at the beginning of the partnership, then monitors and measures them daily so that everyone – adjusters, supervisors, account managers, and vendors – can work together to achieve the same outcome. The claims team works by your side to realize improved medical outcomes, have employees return to work faster, and consistently achieve lower overall claim costs.



Media Contact

Michael Fajardo | 954-309-5692

## NEWS RELEASE

For immediate Release

### SUNZ Insurance Expands into 12 New States

Bradenton, FLA (April 8, 2022) – SUNZ Insurance President Rick Leonard announced this week at NAPEO’s Risk Management Workshop, the largest gathering of PEO risk management professionals, that SUNZ Insurance Company has confirmed expansion into 12 new states. SUNZ Insurance expanded its licensing footprint into Alaska, California, Connecticut, the District of Columbia, Illinois, Maryland, Massachusetts, Michigan, Minnesota, Nebraska, Pennsylvania, and Rhode Island.

With the addition of these new states, SUNZ is now licensed to offer workers’ compensation policies on a direct basis in 41 states. Although SUNZ already offers customized workers’ compensation insurance coverage nationwide through its fronting partnership, this latest expansion marks the next step in the organization’s strategic growth.

“Our team is experienced, proactive, and predictive as we develop, implement, and manage personalized workers’ compensation plans tailored to each client’s unique needs and unique geographic requirements. We look forward to connecting with new businesses across these additional states to help make every workplace safer for employees,” Leonard said.

Since 2005, SUNZ Insurance has provided nationwide ‘A-rated’ coverage to PEOs, staffing agencies, transportation companies, and large employers. SUNZ’s foundation is providing high deductible workers’ compensation coverage utilizing its proprietary technology-driven platform which, year over year, continues to generate significantly better results for its clientele. It is this simple combination of expertise plus technology that SUNZ’s clients continue to see unprecedented growth year over year.

### About SUNZ Insurance

SUNZ Insurance is a national workers’ compensation insurance company headquartered in Bradenton, Florida and develops unique workers’ compensation programs that deliver innovative and tailored solutions to protect businesses and their employees. SUNZ understands its clients’ need for fluidity, offering workers’ compensation insurance options that do not begin and end with the printed policy. SUNZ believes that a safe work environment and healthy workforce are the foundation for a successful business.



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## NEWS RELEASE

For immediate Release

### AM Best Affirms Credit Ratings of SUNZ Insurance Company

Bradenton, Fla., August 18, 2022 — SUNZ Insurance CEO Steve F. Herrig announced today that AM Best affirmed the Financial Strength Rating of “A-” (Excellent) and a Long-Term Issuer Credit Rating of “a-” (Excellent) to SUNZ Insurance Company. The outlook of these Credit Ratings (ratings) is stable.

The ratings reflect SUNZ Insurance Company’s balance sheet strength, operating performance, business profile and enterprise risk management. The rating actions are affirmed amidst the expansion of SUNZ’s footprint to 42 states and offers customized workers’ compensation insurance coverage nationwide through its fronting partnership. SUNZ continues to maintain its position as one of the leading providers of large deductible workers’ compensation coverage, with a specialization in PEO & Staffing companies, Transportation, and other Large Employers.

For more information on SUNZ Insurance, please visit [www.sunzinsurance.com](http://www.sunzinsurance.com).

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### About AM Best

Founded in 1899, AM Best is the world’s first credit rating agency. It all began with the founder working out of a one-room office in New York City and grew to become what is now the largest credit rating agency in the world specializing in the insurance industry. AM Best is a global credit rating agency, news publisher, and data analytics provider specializing in the insurance industry. Headquartered in the United States, the company does business in over 100 countries with regional offices in London, Amsterdam, Dubai, Hong Kong, Singapore, and Mexico City. For more information, visit [www.ambest.com](http://www.ambest.com).